

# SHORT COMPANY INTRODUCTION



#### History in Short

- 1972: CONDOROIL CHEMICAL is established and starts its production of chemical products for the Metal Surface Treatment not only in General Industry but also in Industrial Painting
- <u>1989</u>: The development of the Nitric free process for the Stainless Steel Pickling, ratify the entering in the Cold Forming Industry
- 1992: The first ultrafiltration unit for the Degreasing Regeneration is built in the new workshop
- <u>1996</u>: The equipment division is born to support the sales of chemicals; becomes independent with the foundation of CONDOROIL Stainless Company
- <u>2002</u>: CONDOROIL approaches the Coil and Steel Industry
- 2014: CONDOROIL Chemical initiates the production of Lubricants for Metal Working
- 2015: CONDOROIL Chemical introduces the production of Paints for Coil Coating
- 2017: CONDOROIL Chemical begins the production of Rolling Oils for Cold Mill
- 2021: CONDOROIL Chemical starts production of chemicals for Forging and Heat Treatment
- 2022: CONDOROIL Chemical begins the production of Rolling Oils for Hot Mill



# CONDOROIL LOCATIONS

New Acquisition

Paints for coil coating



Chemical products and Headquarter

Recovery Technologies

Via Galliani, 50, 60,62,72,74 Casale Litta VARESE - ITALY



# Laboratories



Paint Laboratory



Chemicals laboratory



Corrosion test room



Pilot Unit laboratory

## Certificates



Quality certificate ISO 9001:2015



Members of ECCA since 2010

IATF For Automotive in course of implementation

ISO 14001 (planned for 2024)





### Overview of Business Areas

| Cold F   | orming   |   | Coils   |   | Indi   | dustrial Painting   |   |  |
|--|--|---|---|---|--|---|---|--|
| Chemicals  | Lubricant -<br>Rust<br>Preventive  | Paint   | Lubricant -<br>Rust<br>Preventive   | Chemicals<br>for Treatment<br>Lines   | Paint<br>Stripping   | Pretreatment  | Water<br>Treatment  |  |
| <ul> <li>Inhibitors</li> <li>Degreasers</li> <li>Picklers</li> <li>Convertion treatment</li> <li>Metallizers</li> <li>Passivating Agents</li> <li>Permanent Coating</li> </ul> | <ul> <li>Dewaterings</li> <li>Precoatings</li> <li>Polimers</li> <li>Drawing Oils</li> <li>Rolling Oils</li> <li>Reactive Oils</li> <li>Rust Preventives</li> <li>Skinpass Fluids</li> </ul> | <ul><li>Polyesters</li><li>Polyuretanes</li><li>Top Coats</li><li>Back Coats</li><li>Primers</li><li>Weldable Coating</li></ul> | <ul> <li>Temper Fluids</li> <li>Skinpass Fluids</li> <li>Rolling Oils</li> <li>Pickling Oils</li> <li>Rust Preventives</li> </ul> | <ul> <li>Degreasers</li> <li>Inhibitors</li> <li>Rinse Additives</li> <li>Passivators</li> <li>Permanent Coatings</li> <li>Conversion Treatments</li> <li>Pretreatment Primers</li> <li>Tin Platings</li> </ul> | <ul><li>Solvent Based</li><li>Water Based</li><li>Gel &amp; Liquid</li></ul> | <ul> <li>Degreaser</li> <li>Phosphatizers</li> <li>Phosphodegreaser</li> <li>Cromatizers</li> <li>Passivating Agents</li> <li>Nanotechnologies</li> <li>No Rinse Pretreatments</li> </ul> | <ul> <li>Antiscalings</li> <li>Biocides</li> <li>Inhibitors</li> <li>Dispersing Agents</li> <li>Coagulants</li> <li>Flocculants</li> <li>Defoamers</li> <li>Precipitating<br/>Agents</li> </ul> |  |
|  |  |   |   | - Till Taulius  |  |   |   |  |

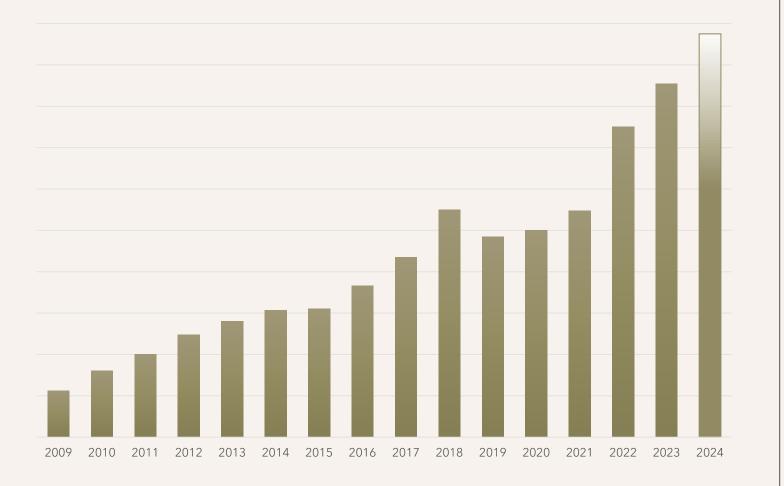


### Overview of Business Areas

| General Industry  |  |   |   |   |  |   |  |   |
|---|--|---|---|---|--|---|--|---|
| Chemical<br>Milling   | Hot Dip<br>Galvanizing   | Vibro-<br>finishing   | Water<br>Treatment  | Specialties   | Quenching,<br>Hot forming<br>and forging   | Membrane<br>Separation  | Lubricant -<br>Rust<br>Preventive  | Industrial<br>Cleaning  |
| <ul><li>Etching Agents</li><li>Satin Finish</li><li>Brightners</li><li>Replenishers</li></ul> | <ul> <li>Degreaser</li> <li>Inhibitors</li> <li>Fume Suppresors</li> <li>Fluxes</li> <li>Passivating Agents</li> <li>Antiscaling Agents</li> </ul> | <ul> <li>Degreaser</li> <li>Brightners</li> <li>Polishing<br/>Additives</li> <li>Passivating<br/>Agents</li> <li>Water<br/>Treatment</li> </ul> | <ul> <li>Antiscalings</li> <li>Biocides</li> <li>Inhibitors</li> <li>Dispersing Agents</li> <li>Coagulants</li> <li>Flocculants</li> <li>Defoamers</li> <li>Precipitating Agents</li> </ul> | <ul> <li>CND Penetrants</li> <li>Blackening Agents</li> <li>Temporary Coatings</li> <li>Anodic Oxidation</li> </ul> | <ul> <li>Quenching polimers</li> <li>Releasing agents</li> <li>Lubricants</li> </ul> | <ul> <li>Degreaser</li> <li>Antiscaling<br/>Agents</li> <li>Conditioners</li> <li>Biocides</li> </ul> | <ul> <li>Metal working<br/>Lubricants</li> <li>Lubrocoolant</li> <li>Passivating<br/>Agents</li> <li>Protective<br/>Agents</li> <li>Rust Preventive</li> </ul> | <ul> <li>Degreaser</li> <li>Interoperational<br/>Degreaser</li> <li>Pickling<br/>Agents</li> <li>Satin -<br/>Finishers</li> </ul> |
|   |  |   |   |   |  |   |  |   |



#### Total Turnover Chemicals



CHEMICAL BUSINESS IS CORE BUSINESS OF CONDOROIL

WIDE RANGE OF VARIOUS PRODUCTS
WHICH MEETS CUSTOMERS INTERESTS

2014: START PRODUCTION OF LUBRICANTS

2015: START PRODUCTION OF PAINTS FOR COIL COATING

2017: START PRODUCTION OF ROLLING OILS

2021: START PRODUCTION OF CHEMICALS FOR FORGING AND HEAT TREATMENT





### Overview of Business Area

| Resin Separation                                | Solvent Extraction and Electro Winning   | Crystallization                                | Pi | rickling   |   | edimentation &<br>otation                | Specialties'   |
|---|--|--|----|--|---|--|--|
| IONEX 1200     Ion exchange for Water Recycling | <ul><li>Copper recovering<br/>from PCB production</li><li>Zinc recovery from</li></ul> | <u>CRYSTAL</u> Sulphuric acid     regeneration | •  | Turn Key pickling plant  ELETTRA TU  Electrolytical pickling | • | PINTDEPUR<br>Booth Water<br>purification | <ul> <li>PEROXYSTEEL         Catalytic oxidation unit for NOx reduction and Fe^2 oxidation     </li> </ul> |
| RESIBED     Acid retardation for acid recovery  | + CHEMIREC   |  | •  | tunnel for tubes <u>ELETTRA CPL</u>                          | • | BLADE TECH<br>Lamellar<br>sedimentation  | ARTEMIS     Zero discharge unit for coil lines   |
| • <u>DYNAREC</u><br>Decationizer for acid       | Metal recovery<br>(Ag, Ni, Cu, Cr)   |  |    | Continuous<br>electrolytical pickling<br>line for coils      | • | BLADE OIL Lamellar deoling               | <ul> <li>CONDORDEPUR         Waste water treatment</li> <li>SVI 500</li> </ul>                             |
| regeneration                                    |  |  | ٠  | ELETTRA TB<br>Electrolytical pickling                        | ٠ | BLADE MUD<br>Lamellar deoling and        | Paint stripping tank and tunnel in continuous  |
|   |  |  |    |  |   |  |  |



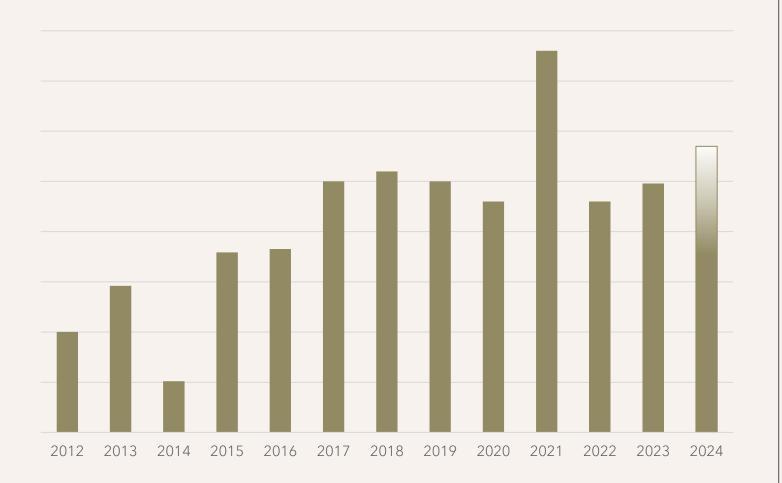
#### Overview of Business Area

### Membrane Separation System

| DF= Pressure<br>Tech= Ultra Filtration   | DF= Pressure<br>Tech= Reverse Osmosis   | DF= Concentration<br>Electricity  |
|--|---|---|
| <ul> <li>MINERVA         Degreasing         regeneration</li> <li>SEPAR         Waste emulsion         treatment</li> <li>DIANA         Lubricant         regeneration</li> <li>GIUNONE         Electrophoresis paint         ultrafiltration</li> </ul> | <ul> <li>NF 1400         Pickling regeneration</li> <li>CONDORDEMI 900         Water demineralizing</li> <li>TAOS 700         Reconcentration unit</li> </ul> | <ul> <li>DYAD         <ul> <li>Diffusion dialysis for acid recovery</li> </ul> </li> <li>CHEMIREC/ REMET             Electro dialysis for metal and acid recovery</li> <li>TECTRON             Electro dialysis cell for electrophoresis</li> </ul> |
|  |   |   |



#### Total Turnover Equipment



- LARGE INSTALLED SYSTEM IN ALL MAJOR MARKETS IN A WIDE RANGE OF METALLURGICAL PLANTS
- HIGH CUSTOMER LOYALTY AND REPEATED ORDERS
- USE OF THE BEST FITTING TECHNOLOGY FOR EACH PROCESS
- HIGH VALUE CREATION FOR CUSTOMERS,
  PAY BACK STARTING FROM 6 MONTHS
- MINIMIZATION OF THE WASTE THROUGH REGENERATION TECHNOLOGIES
- GREEN RESOURCE RECOVERY OF SECONDARY RAW MATERIAL FROM WASTE SOLUTIONS
- SUBSTITUTION OF THE HAZARDOUS MATERIAL IN THE TREATMENT PROCESSES WITH LOW IMPACT PRODUCTS
- CONTINUOUS DEVELOPMENT OF NEW PROCESSES IN THE WELL EQUIPPED LABORATORIES
- MODULARIZED PRODUCT CONCEPT

